

APPENDIX 5: TIMELINE OF INTERVENTION IMPLEMENTATION (ACTIVE INTERVENTION PERIOD)

Step 1	2018 MAR.	- Objectives of the intervention were published and disseminated via multiple channels (material in print, online, e-mails, unit meetings). - Press release (for laypeople) about the intervention. - Concise, practical written material distributed for physicians and caregivers (also easily accessible online). <i>Real-time nationwide evaluation tool (dashboard) based on EHR data made available for monitoring the progress of the intervention.</i>
	2018 JUN. 2018 AUG.–OCT. 2018 OCT.	- Progress report and general positive feedback. - Educational meetings held by opinion leaders. - Progress report and constructive feedback.
Step 2	2019 JAN. 2019 FEB. 2019 MAR. 2019 MAR.–JUN.	- Progress report and feedback. - Reminder letters to all physicians and unit* leaders. - Status report for each unit and specialty† group. - Identification of noncompliant units and physicians. - Educational meetings held by opinion leaders‡. - Meetings with chief physicians of noncompliant units. Focus meetings in selected units. Outreach visits. Individual feedback to noncompliant physicians.
	2019 SEP.	- Status report by individual physicians. - Status report and thank you letter to everyone about progress. - Individual feedback to top 50 noncompliant (most actively prescribing) physicians. - Progress report. - Personalized letter and phone calls to those physicians who were actively recommending CCM.
Step 3	2019 DEC. 2020 JAN.–MAR. 2020 SEP. 2020 SEP.–OCT. 2020 DEC.	- Progress report. - Final contact to those physicians who were still actively recommending CCM. - End of active intervention.
Intervention evaluation	2021 FEB.	Evaluation according to predefined metrics.

*Terveystalo has over 300 units nationwide.

†Over 50 specialties.

‡Opinion leaders and experts from within the company and invited speakers.

CCM, cough and cold medicine. EHR: Electronic health record.