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Literaturdaten

A.1 Suchergebnisse der Literaturanalyse

Autoren	Titel	Wissenschaftliche Zeitschrift	Pub.jahr
Zhang, SX; Van Burg, E	Advancing entrepreneurship as a design science: developing additional design principles for effectuation	Small Business Economics	2020
Karami, M; Wooliscroft, B; McNeill, L	Effectuation and internationalisation: a review and agenda for future research	Small Business Economics	2020
Peng, XB; Liu, YL; Jiao, QQ; Feng, XB; Zheng, B	The nonlinear effect of effectuation and causation on new venture performance: The moderating effect of environmental uncertainty	Journal of Business Research	2020
Galkina, T; Atkova, I	Effectual Networks as Complex Adaptive Systems: Exploring Dynamic and Structural Factors of Emergence	Entrepreneurship Theory and Practice	2020
De Bernardi, C; Pedrini, M	Transforming water into wine: Environmental bricolage for entrepreneurs	Journal of Cleaner Production	2020
Keskin, D; Wever, R; Brezet, H	Product innovation processes in sustainability-oriented ventures: A study of effectuation and causation	Journal of Cleaner Production	2020
Rosca, E; Agarwal, N; Brem, A	Women entrepreneurs as agents of change: A comparative analysis of social entrepreneurship processes in emerging markets	Technological Forecasting and Social Change	2020
Michaelis, TL; Carr, JC; Scheaf, DJ; Pollack, JM	The frugal entrepreneur: A self-regulatory perspective of resourceful entrepreneurial behavior	Journal of Business Venturing	2020
Longva, KK; Strand, O; Pasquine, M	Entrepreneurship education as an arena for career reflection: the shift of students' career preferences after a business planning course	Education and Training	2020
Ruiz-Jimenez, JM; Ruiz-Arroyo, M; Fuentes-Fuentes, MD	The impact of effectuation, causation, and resources on new venture performance: novice versus expert entrepreneurs	Small Business Economics	2020
Shirokova, G; Osiyevskyy, O; Laskovaia, A; Mahdavi-Mazdeh, H	Navigating the emerging market context: Performance implications of effectuation and causation for small and medium enterprises during adverse economic conditions in Russia	Strategic Entrepreneurship Journal	2020
Alqahtani, N; Uslay, C	Entrepreneurial marketing and firm performance: Synthesis and conceptual development	Journal of Business Research	2020

Morrish, SC; Jones, R	Post-disaster business recovery: An entrepreneurial marketing perspective	Journal of Business Research	2020
Crick, JM; Crick, D; Chaudhry, S	Entrepreneurial marketing decision-making in rapidly internationalising and de-internationalising start-up firms	Journal of Business Research	2020
Shi, L; Miles, A	Non-effectual, non-customer effectual, or customer-effectual: A conceptual exploration of the applicability of the effectuation logic in startup brand identity construction	Journal of Business Research	2020
Renton, M; Richard, JE	Entrepreneurship in marketing: Socializing partners for brand governance in EM firms	Journal of Business Research	2020
Razmdoost, K; Alinaghian, L; Linder, C	New venture formation: A capability configurational approach	Journal of Business Research	2020
Shepherd, DA; Wiklund, J	Simple Rules, Templates, and Heuristics! An Attempt to Deconstruct the Craft of Writing an Entrepreneurship Paper	Entrepreneurship Theory and Practice	2020
Miles, MP; Morrison, M	An effectual leadership perspective for developing rural entrepreneurial ecosystems	Small Business Economics	2020
Mero, J; Tarkiainen, A; Tobon, J	Effectual and causal reasoning in the adoption of marketing automation	Industrial Marketing Management	2020
Kerr, J; Coviello, N	Weaving network theory into effectuation: A multi-level reconceptualization of effectual dynamics	Journal of Business Venturing	2020
Alsos, GA; Clausen, TH; Mauer, R; Read, S; Saravathy, SD	Effectual exchange: from entrepreneurship to the disciplines and beyond	Small Business Economics	2020
Gregoire, DA; Cherchem, N	A structured literature review and suggestions for future effectuation research	Small Business Economics	2020
Frese, T; Geiger, I; Dost, F	An empirical investigation of determinants of effectual and causal decision logics in online and high-tech start-up firms	Small Business Economics	2020
Tryba, A; Fletcher, D	How shared pre-start-up moments of transition and cognitions contextualize effectual and causal decisions in entrepreneurial teams	Small Business Economics	2020
McKelvie, A; Chandler, GN; DeTienne, DR; Johansson, A	The measurement of effectuation: highlighting research tensions and opportunities for the future	Small Business Economics	2020
Nelson, R; Lima, E	Effectuations, social bricolage and causation in the response to a natural disaster	Small Business Economics	2020
Martina, RA	Toward a theory of affordable loss	Small Business Economics	2020
Hauser, A; Eggers, F; Guldenberg, S	Strategic decision-making in SMEs: effectuation, causation, and the absence of strategy	Small Business Economics	2020
Mansoori, Y; Lackeus, M	Comparing effectuation to discovery-driven planning, prescriptive entrepreneurship, business planning, lean startup, and design thinking	Small Business Economics	2020
Olive-Tomas, A; Harmeling, SS	The rise of art movements: an effectual process model of Picasso's and Braque's give-and-take during the creation of Cubism (1908-1914)	Small Business Economics	2020
An, WW; Ruling, CC; Zheng, X; Zhang, JQ	Configurations of effectuation, causation, and bricolage: implications for firm growth paths	Small Business Economics	2020
Szambelan, SM; Jiang, YD	Effectual control orientation and innovation performance: clarifying implications in the corporate context	Small Business Economics	2020

Ranabahu, N; Barrett, M	Does practice make micro-entrepreneurs perfect? An investigation of expertise acquisition using effectuation and causation	Small Business Economics	2020
Strauss, P; Greven, A; Brettel, M	Determining the influence of national culture: insights into entrepreneurs' collective identity and effectuation	International Entrepreneurship and Management Journal	2020
Zhao, JY; Huang, YN; Xi, X; Wang, SS	How knowledge heterogeneity influences business model design: mediating effects of strategic learning and bricolage	International Entrepreneurship and Management Journal	2020
Obstfeld, D; Ventresca, MJ; Fisher, G	An assembly perspective of entrepreneurial projects: Social networks in action	Strategic Entrepreneurship Journal	2020
Vissak, T; Francioni, B; Freeman, S	Foreign market entries, exits and re-entries: The role of knowledge, network relationships and decision-making logic	International Business Review	2020
Hubner, S	When entrepreneurs become leaders: how entrepreneurs deal with people management	International Journal of Entrepreneurial Venturing	2020
Baber, WW; Ojala, A; Martinez, R	Effectuation logic in digital business model transformation Insights from Japanese high-tech innovators	Journal of Small Business And Enterprise Development	2019
Watson, K; McGowan, P	Rethinking competition-based entrepreneurship education in higher education institutions Towards an effectuation-informed coopetition model	Education and Training	2019
Markowska, M; Grichnik, D; Brinckmann, J; Kapsa, D	Strategic orientations of nascent entrepreneurs: antecedents of prediction and risk orientation	Small Business Economics	2019
Cannatelli, B; Pedrini, M; Braun, M	Individual-level antecedents of the entrepreneurial approach: the role of different types of passion in the Italian craft brewing industry	International Entrepreneurship and Management Journal	2019
Kubberod, E; Viciunaite, V; Fosstenlokken, SM	The role of effectual networking in small business marketing	Journal of Small Business And Enterprise Development	2019
Cui, LG; Su, SII; Feng, YC; Hertz, S	Causal or effectual? Dynamics of decision making logics in servitization	Industrial Marketing Management	2019
Ghezzi, A	Digital startups and the adoption and implementation of Lean Startup Approaches: Effectuation, Bricolage and Opportunity Creation in practice	Technological Forecasting and Social Change	2019
Liu, YT	Exploring the role of original aspiration in effectuation tendency	International Entrepreneurship and Management Journal	2019
Siren, C; Parida, V; Patel, PC; Wincent, J	Rushed and short on time: The negative effects of temporal planning and flexible pacing style on the entrepreneurial alertness-effectuation relationship	Journal of Business Research	2019
Xia, LH; Luo, B; Sun, Y	How can entrepreneurs achieve success in chaos? The effects of entrepreneurs' effectuation on new venture performance in China	KYBERNETES	2019
de Vasconcellos, SL; Garrido, IL; Parente, RC	Organizational creativity as a crucial resource for building international business competence	International Business Review	2019
Laskovaia, A; Marino, L; Shirokova, G; Wales, W	Expect the unexpected: examining the shaping role of entrepreneurial orientation on causal and effectual decision-making logic during economic crisis	Entrepreneurship and Regional Development	2019
Julien, PA	The regional variations of entrepreneurial dynamism: a mixed methods study	Entrepreneurship and Regional Development	2019

Lepisto, T; Makitalo-Keinonen, T; Valjakka, T	Opportunity recognition in a hub-governed network - insights from garage services	International Entrepreneurship and Management Journal	2019
Yang, XM; Sun, SL; Zhao, XY	Search and execution: examining the entrepreneurial cognitions behind the lean startup model	Small Business Economics	2019
Djuricic, K; Bootz, JP	Effectuation and foresight - An exploratory study of the implicit links between the two concepts	Technological Forecasting and Social Change	2019
Palmie, M; Huerzeler, P; Grichnik, D; Keupp, MM; Gassmann, O	Some principles are more equal than others: Promotion-versus prevention-focused effectuation principles and their disparate relationships with entrepreneurial orientation	Strategic Entrepreneurship Journal	2019
Barrios, A; Reficco, E; Taborda, R	Training effects on subsistence entrepreneurs' hope and goal attainment	Education and Training	2019
Ephrem, AN; Namatovu, R; Basalirwa, EM	Perceived social norms, psychological capital and entrepreneurial intention among undergraduate students in Bukavu	Education and Training	2019
Weigand, C	Beyond the finance paradigm: the entrepreneurial logic of financial resource acquisition from an effectuation perspective	International Journal of Entrepreneurial Venturing	2019
Anagnou, M; Handrich, M; Schnellbacher, B; Heidenreich, S	Two sides of the same coin - how the application of effectuation and causation shapes business model elements throughout the development stages of digital start-ups	International Journal of Entrepreneurial Venturing	2019
Jiang, Y; Ruling, CC	Opening the Black Box of Effectuation Processes: Characteristics and Dominant Types	Entrepreneurship Theory and Practice	2019
Schmidt, J; Heidenreich, S	Empowering for effectuation: examining organisational preparedness for corporate entrepreneurship as antecedent of psychological empowerment and entrepreneurial behaviour	International Journal of Entrepreneurial Venturing	2019
Honig, B; Hopp, C	Learning orientations and learning dynamics: Understanding heterogeneous approaches and comparative success in nascent entrepreneurship	Journal of Business Research	2019
Jiang, Y; Tornikoski, ET	Perceived uncertainty and behavioral logic: Temporality and unanticipated consequences in the new venture creation process	Journal of Business Venturing	2019
Schmitt, A; Rosing, K; Zhang, SX; Leatherbee, M	A Dynamic Model of Entrepreneurial Uncertainty and Business Opportunity Identification: Exploration as a Mediator and Entrepreneurial Self-Efficacy as a Moderator	Entrepreneurship Theory and Practice	2018
Yang, M	International entrepreneurial marketing strategies of MNCs: Bricolage as practiced by marketing managers	International Business Review	2018
Yu, XY; Tao, YD; Tao, XM; Xia, F; Li, YJ	Managing uncertainty in emerging economies: The interaction effects between causation and effectuation on firm performance	Technological Forecasting and Social Change	2018
Yu, XY; Meng, XT; Chen, Y; Chen, YY; Nguyen, B	Work-family conflict, organizational ambidexterity and new venture legitimacy in emerging economies	Technological Forecasting and Social Change	2018
Burke, A; Millan, JM; Roman, C; van Stel, A	Exploring the impact of different types of prior entrepreneurial experience on employer firm performance	Journal of Business Research	2018
Stroe, S; Parida, V; Wincent, J	Effectuation or causation: An fsQCA analysis of entrepreneurial passion, risk perception, and self-efficacy	Journal of Business Research	2018
Smolka, KM; Verheul, I; Burmeister-Lamp, K; Heugens, PPMAR	Get it Together! Synergistic Effects of Causal and Effectual Decision-Making Logics on Venture Performance	Entrepreneurship Theory and Practice	2018
Mauer, R; Wuebker, R; Schluter, J; Brettel, M	Prediction and control: An agent-based simulation of search processes in the entrepreneurial problem space	Strategic Entrepreneurship Journal	2018

Dwivedi, A; Weerawardena, J	Conceptualizing and operationalizing the social entrepreneurship construct	Journal of Business Research	2018
Gomes, LAD; Salerno, MS; Phaal, R; Probert, DR	How entrepreneurs manage collective uncertainties in innovation ecosystems	Technological Forecasting and Social Change	2018
Kujala, I; Tornroos, JA	Internationalizing through networks from emerging to developed markets with a case study from Ghana to the USA	Industrial Marketing Management	2018
Villani, E; Linder, C; Grimaldi, R	Effectuation and causation in science-based new venture creation: A configurational approach	Journal of Business Research	2018
Servantie, V; Rispal, MH	Bricolage, effectuation, and causation shifts over time in the context of social entrepreneurship	Entrepreneurship and Regional Development	2018
Bojica, AM; Jimenez, JMR; Nava, JAR; Fuentes-Fuentes, MM	Bricolage and growth in social entrepreneurship organizations	Entrepreneurship and Regional Development	2018
Johannisson, B	Disclosing everyday practices constituting social entrepreneuring - a case of necessity effectuation	Entrepreneurship and Regional Development	2018
Janssen, F; Fayolle, A; Wulaume, A	Researching bricolage in social entrepreneurship	Entrepreneurship and Regional Development	2018
Welter, C; Kim, S	Effectuation under risk and uncertainty: A simulation model	Journal of Business Venturing	2018
Markowska, M	The role of action-control beliefs in developing entrepreneurial expertise	Journal of Small Business And Enterprise Development	2018
Eyana, SM; Masurel, E; Paas, LJ	Causation and effectuation behaviour of Ethiopian entrepreneurs: Implications on performance of small tourism firms	Journal of Small Business And Enterprise Development	2018
Schmidt, J; Heidenreich, S	The role of human capital for entrepreneurial decision-making - investigating experience, skills and knowledge as antecedents to effectuation and causation	International Journal of Entrepreneurial Venturing	2018
Hubner, S; Baum, M	Effectuation, entrepreneurs' leadership behaviour, and employee outcomes: a conceptual model	International Journal of Entrepreneurial Venturing	2018
Frigotto, ML; Della Valle, N	Gender and the structuring of the entrepreneurial venture: an effectuation approach	International Journal of Entrepreneurial Venturing	2018
Scheepers, MJD; Barnes, R; Clements, M; Stubbs, AJ	Preparing future-ready graduates through experiential entrepreneurship	Education and Training	2018
Lerner, DA; Hunt, RA; Dimov, D	Action ! Moving beyond the intendedly-rational logics of entrepreneurship	Journal of Business Venturing	2018
Galkina, T; Lundgren-Henriksson, EL	Coopetition as an entrepreneurial process: Interplay of causation and effectuation	Industrial Marketing Management	2017
Nemkova, E	The impact of agility on the market performance of born-global firms: An exploratory study of the 'Tech City' innovation cluster	Journal of Business Research	2017
Alvarez, SA; Barney, JB; McBride, R; Wuebker, R	On Opportunities: Philosophical and Empirical Implications	Academy of Management Review	2017
Witell, L; Gebauer, H; Jaakkola, E; Hammedi, W; Patricio, L; Perks, H	A bricolage perspective on service innovation	Journal of Business Research	2017
Laskovaia, A; Shirokova, G; Morris, MH	National culture, effectuation, and new venture performance: global evidence from student entrepreneurs	Small Business Economics	2017

Miller, D; Le Breton-Miller, I	Sources of Entrepreneurial Courage and Imagination: Three Perspectives, Three Contexts	Entrepreneurship Theory and Practice	2017
Laine, I; Galkina, T	The interplay of effectuation and causation in decision making: Russian SMEs under institutional uncertainty	International Entrepreneurship and Management Journal	2017
Gruhn, B; Strese, S; Flatten, TC; Jaeger, NA; Brettel, M	Temporal Change Patterns of Entrepreneurial Orientation: A Longitudinal Investigation of CEO Successions	Entrepreneurship Theory and Practice	2017
Yang, M; Gabriellsson, P	Entrepreneurial marketing of international high-tech business-to-business new ventures: A decision-making process perspective	Industrial Marketing Management	2017
Engel, Y; van Burg, E; Kleijn, E; Khapova, SN	Past Career in Future Thinking: How Career Management Practices Shape Entrepreneurial Decision Making	Strategic Entrepreneurship Journal	2017
Ripolles, M; Blesa, A	Entry mode choices in the international new ventures context. A study from different theoretical perspectives	International Entrepreneurship and Management Journal	2017
Deligianni, I; Voudouris, I; Lioukas, S	Do Effectuation Processes Shape the Relationship Between Product Diversification and Performance in New Ventures?	Entrepreneurship Theory and Practice	2017
Frederiksen, DL; Brem, A	How do entrepreneurs think they create value? A scientific reflection of Eric Ries' Lean Startup approach	International Entrepreneurship and Management Journal	2017
Wood, MS; McKinley, W	After the venture: The reproduction and destruction of entrepreneurial opportunity	Strategic Entrepreneurship Journal	2017
Greene, FJ; Hopp, C	Are formal planners more likely to achieve new venture viability? A counterfactual model and analysis	Strategic Entrepreneurship Journal	2017
Maritz, A	Illuminating the black box of entrepreneurship education programmes: Part 2	Education and Training	2017
Shirokova, G; Osiyevskyy, O; Morris, MH; Bogatyreva, K	Expertise, university infrastructure and approaches to new venture creation: assessing students who start businesses	Entrepreneurship and Regional Development	2017
Matalamaki, MJ	Effectuation, an emerging theory of entrepreneurship - towards a mature stage of the development	Journal of Small Business And Enterprise Development	2017
Kwong, C; Tasavori, M; Cheung, CWM	Bricolage, collaboration and mission drift in social enterprises	Entrepreneurship and Regional Development	2017
Long, D; Xia, ZY; Hu, WB	How does entrepreneurial opportunity affect the decision-making process of effectuation? Evidence from China	KYBERNETES	2017
Gunzel-Jensen, F; Robinson, S	Effectuation in the undergraduate classroom: three barriers to entrepreneurial learning	Education and Training	2017
Jones, O; Li, HQ	Effectual entrepreneuring: sensemaking in a family-based start-up	Entrepreneurship and Regional Development	2017
Vershinina, N; Barrett, R; McHardy, P	Logics and rationalisations underpinning entrepreneurial decision-making	Journal of Small Business And Enterprise Development	2017
Engel, Y; Kaandorp, M; Elfring, T	Toward a dynamic process model of entrepreneurial networking under uncertainty	Journal of Business Venturing	2017
Parida, V; George, NM; Lahti, T; Wincent, J	Influence of subjective interpretation, causation, and effectuation on initial venture sale	Journal of Business Research	2016
Randerson, K	Entrepreneurial Orientation: do we actually know as much as we think we do?	Entrepreneurship and Regional Development	2016
Sritar, R; Drnovsek, M	What entrepreneurs discover when creating opportunities? Insights from Skype and YouTube ventures	International Entrepreneurship and Management Journal	2016

Read, S; Sarasvathy, SD; Dew, N; Wiltbank, R	Response to Arend, Sarooghi, and Burkemper (2015): Cocreating Effectual Entrepreneurship Research	Academy of Management Review	2016
Gupta, VK; Chiles, TH; McMullen, JS	A Process Perspective on Evaluating and Conducting Effectual Entrepreneurship Research	Academy of Management Review	2016
Arend, RJ; Sarooghi, H; Burkemper, AC	Effectuation, Not Being Pragmatic or Process Theorizing, Remains Ineffectual: Responding to the Commentaries	Academy of Management Review	2016
Garud, R; Gehman, J	Theory Evaluation, Entrepreneurial Processes, and Performativity	Academy of Management Review	2016
Appelhoff, D; Mauer, R; Collewaert, V; Brettel, M	The conflict potential of the entrepreneur's decision-making style in the entrepreneur-investor relationship	International Entrepreneurship and Management Journal	2016
Miller, D; Steier, L; Le Breton-Miller, I	What Can Scholars of Entrepreneurship Learn From Sound Family Businesses?	Entrepreneurship Theory and Practice	2016
Alsos, GA; Clausen, TH; Hytti, U; Solvoll, S	Entrepreneurs' social identity and the preference of causal and effectual behaviours in start-up processes	Entrepreneurship and Regional Development	2016
Kuechle, G; Boulu-Reshef, B; Carr, SD	Prediction- and Control-Based Strategies in Entrepreneurship: The Role of Information	Strategic Entrepreneurship Journal	2016
Welter, C; Mauer, R; Wuebker, RJ	Bridging Behavioral Models and Theoretical Concepts: Effectuation and Bricolage in the Opportunity Creation Framework	Strategic Entrepreneurship Journal	2016
Lahn, LC; Erikson, T	Entrepreneurship education by design	Education and Training	2016
Vorley, T; Williams, N	Not just dialling it in Examining cognitive-based approaches in enterprise education using a smartphone application	Education and Training	2016
Reymen, IMMJ; Andries, P; Berends, H; Mauer, R; Stephan, U; Van Burg, E	Understanding dynamics of strategic decision making in venture creation: A process study of effectuation and causation	Strategic Entrepreneurship Journal	2015
Ratinho, T; Harms, R; Walsh, S	Structuring the Technology Entrepreneurship publication landscape: Making sense out of chaos	Technological Forecasting and Social Change	2015
Arend, RJ; Sarooghi, H; Burkemper, A	Effectuation as ineffectual? Applying the 3E theory-assessment framework to a proposed new theory of entrepreneurship	Academy of Management Review	2015
Dutta, DK; Gwebu, KL; Wang, J	Personal innovativeness in technology, related knowledge and experience, and entrepreneurial intentions in emerging technology industries: a process of causation or effectuation?	International Entrepreneurship and Management Journal	2015
Selden, PD; Fletcher, DE	The entrepreneurial journey as an emergent hierarchical system of artifact-creating processes	Journal of Business Venturing	2015
DeTienne, DR; McKelvie, A; Chandler, GN	Making sense of entrepreneurial exit strategies: A typology and test	Journal of Business Venturing	2015
Becker, A; zu Knyphausen-Aufsess, D; Brem, A	Beyond traditional developmental models: a fresh perspective on entrepreneurial new venture creation	International Journal of Entrepreneurial Venturing	2015
Pruthi, S	Social ties and venture creation by returnee entrepreneurs	International Business Review	2014
Kalinic, I; Sarasvathy, SD; Forza, C	'Expect the unexpected': Implications of effectual logic on the internationalization process	International Business Review	2014
Aggestam, M	Conceptualizing entrepreneurial capital in the context of institutional change	International Entrepreneurship and Management Journal	2014
Rauch, A; van Doorn, R; Hulsink, W	A Qualitative Approach to Evidence-Based Entrepreneurship: Theoretical Considerations and an Example Involving Business Clusters	Entrepreneurship Theory and Practice	2014

Gray, BJ; Duncan, S; Kirkwood, J; Walton, S	Encouraging sustainable entrepreneurship in climate-threatened communities: a Samoan case study	Entrepreneurship and Regional Development	2014
Sarasvathy, S; Kumar, K; York, JG; Bhagavatula, S	An Effectual Approach to International Entrepreneurship: Overlaps, Challenges, and Provocative Possibilities	Entrepreneurship Theory and Practice	2014
Andries, P; Debackere, K; Van Looy, B	Simultaneous experimentation as a learning strategy: Business model development under uncertainty	Strategic Entrepreneurship Journal	2013
Gabrielsson, P; Gabrielson, M	A dynamic model of growth phases and survival in international business-to-business new ventures: The moderating effect of decision-making logic	Industrial Marketing Management	2013
Watson, TJ	Entrepreneurship in action: bringing together the individual, organizational and institutional dimensions of entrepreneurial action	Entrepreneurship and Regional Development	2013
Verreynne, ML; Miles, MP; Harris, C	A short note on entrepreneurship as method: a social enterprise perspective	International Entrepreneurship and Management Journal	2013
Watson, TJ	Entrepreneurial action and the Euro-American social science tradition: pragmatism, realism and looking beyond 'the entrepreneur'	Entrepreneurship and Regional Development	2013
Yusuf, JE	A tale of two exits: nascent entrepreneur learning activities and disengagement from start-up	Small Business Economics	2012
Fisher, G	Effectuation, Causation, and Bricolage: A Behavioral Comparison of Emerging Theories in Entrepreneurship Research	Entrepreneurship Theory and Practice	2012
Nielsen, SL; Lassen, AH	Identity in entrepreneurship effectuation theory: a supplementary framework	International Entrepreneurship and Management Journal	2012
Perry, JT; Chandler, GN; Markova, G	Entrepreneurial Effectuation: A Review and Suggestions for Future Research	Entrepreneurship Theory and Practice	2012
Nielsen, SL; Lassen, AH	Images of entrepreneurship: towards a new categorization of entrepreneurship	International Entrepreneurship and Management Journal	2012
Brettel, M; Mauer, R; Engelen, A; Kupper, D	Corporate effectuation: Entrepreneurial action and its impact on R&D project performance	Journal of Business Venturing	2012
Venkataraman, S; Sarasvathy, SD; Dew, N; Forster, WR	Reflections on the 2010 AMR Decade Award: Whither the promise? Moving forward with entrepreneurship as a science of the artificial	Academy of Management Review	2012
Sharma, P; Salvato, C	Commentary: Exploiting and Exploring New Opportunities Over Life Cycle Stages of Family Firms	Entrepreneurship Theory and Practice	2011
Chandler, GN; DeTienne, DR; McKelvie, A; Mumford, TV	Causation and effectuation processes: A validation study	Journal of Business Venturing	2011
Harmeling, S	Contingency as an entrepreneurial resource: How private obsession fulfills public need	Journal of Business Venturing	2011
Gabrielsson, J; Politis, D	Career motives and entrepreneurial decision-making: examining preferences for causal and effectual logics in the early stage of new ventures	Small Business Economics	2011
Evers, N; O'Gorman, C	Improvised internationalization in new ventures: The role of prior knowledge and networks	Entrepreneurship and Regional Development	2011
Fischer, E; Reuber, AR	Social interaction via new social media: (How) can interactions on Twitter affect effectual thinking and behavior?	Journal of Business Venturing	2011
Blume, BD; Covin, JG	Attributions to intuition in the venture founding process: Do entrepreneurs actually use intuition or just say that they do?	Journal of Business Venturing	2011

York, JG; Venkataraman, S	The entrepreneur-environment nexus: Uncertainty, innovation, and allocation	Journal of Business Venturing	2010
Corner, PD; Ho, M	How Opportunities Develop in Social Entrepreneurship	Entrepreneurship Theory and Practice	2010
Read, S; Song, M; Smit, W	A meta-analytic review of effectuation and venture performance	Journal of Business Venturing	2009
Dew, N; Read, S; Sarasvathy, SD; Wiltbank, R	Effectual versus predictive logics in entrepreneurial decision-making: Differences between experts and novices	Journal of Business Venturing	2009
Baron, RA	Effectual versus predictive logics in entrepreneurial decision making: Differences between experts and novices Does experience in starting new ventures change the way entrepreneurs think? Perhaps, but for now, "Caution" is essential	Journal of Business Venturing	2009
Dew, N; Sarasathy, S; Read, S; Wiltbank, R	Affordable Loss: Behavioral economic aspects of the plunge decision	Strategic Entrepreneurship Journal	2009
Wiltbank, R; Read, S; Dew, N; Sarasvathy, SD	Prediction and control under uncertainty: Outcomes in angel investing	Journal of Business Venturing	2009
Sarasvathy, S; Dew, N	Effectuation and over-trust: Debating Goel and Karri	Entrepreneurship Theory and Practice	2008
Karri, R; Goel, S	Effectuation and over-trust: Response to Sarasvathy and Dew	Entrepreneurship Theory and Practice	2008
Steyaert, C	'Entrepreneurship' as a conceptual attractor? A review of process theories in 20 years of entrepreneurship studies	Entrepreneurship and Regional Development	2007
Goel, S; Karri, R	Entrepreneurs, effectual logic, and over-trust	Entrepreneurship Theory and Practice	2006
Sarasvathy, SD	Making it happen: Beyond theories of the firm to theories of firm design	Entrepreneurship – Theory and Practice	2004
Sarasvathy, SD	Causation and effectuation: Toward a theoretical shift from economic inevitability to entrepreneurial contingency	Academy of Management Review	2001

A.2 Analyseergebnisse der Schlüsselwortbeziehungen mittels *VOSviewer*

Schlüsselwort	Cluster	Anzahl Verbindungen	Anzahl des Auftretens
construct	3	23	5
entrepreneurial opportunity	2	26	5
entrepreneurship research	2	16	5
experience	1	30	5
experimentation	1	25	5
framework	1	17	5
improvisation	2	26	5
information	1	26	5
market	2	24	5
market orientation	1	23	5
opportunity recognition	2	17	5
product development	1	25	5
small firms	1	24	5
venture	2	19	5

venture performance	2	21	5
absorptive-capacity	1	27	6
consequences	1	24	6
entrepreneurial action	2	23	6
evolution	4	28	6
international entrepreneurship	4	27	6
logics	3	20	6
resource-based view	1	28	6
resources	1	26	6
search	3	24	6
smes	1	26	6
strategic decision-making	1	31	6
ventures	4	28	6
work	2	27	6
capabilities	1	36	7
corporate entrepreneurship	3	29	7
dynamic capabilities	1	28	7
entrepreneurial marketing	4	25	7
identity	3	23	7
logic	2	25	7
social entrepreneurship	1	28	7
technology	4	27	7
opportunity	3	30	8
field	2	32	9
firm	1	32	9
future	3	33	9
growth	1	34	9
organization	2	34	9
over-trust	2	33	9
risk	2	28	9
strategies	2	33	9
construction	3	30	10
entrepreneurship education	3	26	10
entrepreneurial orientation	1	39	11
science	3	31	11
decision-making differences	2	34	12
networks	1	36	12
self-efficacy	3	31	12
impact	3	46	13
predictive logics	2	35	13
knowledge	1	48	16
organizations	2	44	16
orientation	4	48	16
perspective	2	53	16
strategy	4	47	16
firm performance	1	45	17
venture creation	1	44	17
discovery	2	50	18
model	4	48	18

business	1	59	21
opportunities	1	52	21
firms	4	50	23
management	3	60	24
bricolage	2	59	26
creation	2	62	30
decision-making	2	57	30
innovation	1	61	30
uncertainty	2	70	41
entrepreneurship	2	60	42
performance	1	68	47
causation	3	75	80
effectuation	2	75	135
